

# **Event Magazine**

USA Travel Show 2024









## USA Travel Show 2024

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# USA Travel<br/>Show 2024

February 29th and March 1st

# **USA Travel Show 2024**

# 024

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#### NORDIC CHAIR DISCOVER AMERICA & CEO ATLANTIC LINK

# Welcome by Karin Gert Nielsen

I personally will like to welcome you to the annual USA Travel Show in Copenhagen. It's a pleasure to have you all join us for this exciting event.

This year marks a significant milestone as we present the 12<sup>th</sup> edition of the USA Travel Show.

The USA's enduring appeal as the top long-haul destination for Nordic travelers is certainly impressive, with nearly 1 million visitors in 2023 alone. It's also noteworthy that the Nordic Region holds the #4 spot as an overseas market – indication sustained interest and engagement from this region.

The news of increased airlift and the introduction of new routes in 2024 is exciting. SAS' new service between

Copenhagen and Atlanta, as well as American Airlines' daily flights between Copenhagen and Philadelphia, will undoubtedly enhance travel options and convenience for Nordic travelers.

With more flights than ever connecting the Nordic countries and the USA, I'm confident that this event will further strengthen ties between our regions and foster even greater opportunities for partnerships.

Once again, a heartfelt welcome to the USA Travel Show. Let's go on this journey together and discover the wonders that the United States has to offer

Sincerely Nordic Chair Discover America & CEO Atlantic Link Karin Gert Nielsen



#### VICE PRESIDENT, GLOBAL TRADE, BRAND USA

# Welcome by Jackie Ennis

We are excited to be at the 2024 USA Travel Show hosted by our colleagues and friends at Discover America Denmark.

The Nordic markets of Denmark. Finland, Norway, and Sweden continue to represent an enormous opportunity to attract international visitors to the United States. In 2023, the USA welcomed close to 800,000 travelers from the region. This figure represents almost 70% of prepandemic 2019 levels. Fueling what we hope will be a stronger recovery in 2024, there is strong air connectivity between the United States and the Nordic nations with 162 direct flights from the Nordic region to 19 U.S. gateways and 155 indirect flights from Iceland to the U.S.A with connections in all major Nordic cities.

Brand USA continues to invest in this market through various initiatives. We are carrying out joint campaigns with Expedia, Icelandair, Etraveli, FDM Travel and Swanson's. We have partnerships with Discover America Denmark, Finland, Norway, Sweden and are attending Nordics Roadshow in October this year. Also, for the first time, we will be running consumer media campaigns in the Nordics.

As always, Brand USA wants to inspire wanderlust by showcasing the breadth and wealth of experiences to be enjoyed across the country. From breathtaking



landscapes to diverse communities; from culinary journeys to exhilarating sporting moments- there is something to capture the imagination of every Nordic traveler.

Alongside U.S. Travel Association, we hope to see you at IPW 2024 in Los Angeles, May 3-7. Additionally, we look forward to seeing many of you in London for Brand USA Travel Week UK, & Europe, October 21-24.

Thank you for all you do to share our message and inspire travel to the USA.

Jackie Ennis Vice President, Global Trade Brand USA

#### THE U.S. AMBASSADOR TO THE KINGDOM OF DENMARK

# Welcome by **Alan M. Leventhal**

Welcome to the USA Travel Show 2024! Together, let's celebrate travel to the United States.

Imagine your guests exploring Alaskan peaks, California beaches, the Great Plains, and New York City. It's not just a vacation; it's discovering the boundless possibilities of the USA. Why choose the USA? With 63 national parks, 35,000 museums, and Broadway, it offers unparalleled experiences. But it's more than numbers. Visitors feel freedom, chart their own course, and experience genuine American hospitality. Whether it's hiking the Grand Canyon, surfing in California, or whale-watching in Hawaii, each adventure promises unforgettable memories.

The Biden-Harris Administration aims to welcome 90 million visitors annually by 2027. With a surge in international travelers, 2023 saw over 66 million visitors,

and 2024 is set for even stronger numbers. To ensure a seamless experience, we're improving visa processing, airport entry, and accessibility. The American Rescue Plan allocates \$750 million to support travel and tourism, fostering a more equitable industry. Our commitment extends from protecting coastal communities to empowering rural and tribal economies through outdoor recreation, creating a thriving and sustainable future for both visitors and communities. At the U.S. Embassy in Copenhagen, we're excited to encourage travelers to explore the diverse USA. Thanks to Discover America Denmark and over 60 exhibitors for their invaluable support. Your dedication is vital in promoting U.S. tourism and strengthening ties between the United States and Denmark

Alan Leventhal U.S. Ambassador to Denmark





#### Discover America

Discover America is a nonprofit organization dedicated to promoting Tourism to the United States and operates under the umbrella of the US Travel Association as well as The Brand USA.

Discover America aims to facilitate and support the growth of its members' international business by providing a range of benefits and support services that include:

- Local promotions: Assistance in promoting member offerings within the local market.
- Assistance in establishing connections and relationships within the Nordic Travel Industry
- Assistance in distributing promotional materials to target audiences.

#### Supplier membership fees:

Scandinavian: DKK 2.000, U.S.: USD 300

#### Become a member today:

Contact Karin Gert Nielsen, Nordic Chair on kgn@atlanticlink.net for further information.

Read more at discoveramerica.dk

- Opportunities for members to participate in seminars, events, roadshows and promotional events
- Access to market intelligence and updates upon request helping members stay informed about trends and developments in the Nordic market place.

#### Meet the executive board of Discover America

#### **CHAIR**

Karin Gert Nielsen, Managing Director, Atlantic Link

#### VICE CHAIR

Jesper Klausholm, Marketing Manager, Billund Airport

#### **BOARD MEMBERS**

Christian Willumsen, Production and Marketing Manager, USA Rejser

Frederik Øhrgaard, Koncept- og markedschef, FDM Travel

Mette Krath, Head of Sales, SAS

Michael Jensen, Manager, Fulfilment, Kilroy International A/S

Patrycja Dahl, Commercial Specialist, US Embassy

Jens Vestergaard, Sales Manager KLM, Air France, Delta Airlines

Tina Baungaard-Jensen, Strategic advisor By Baungaard

Phedra Maren Thompson, Sales Manager Denmark, Icelandair



















# Program February 29<sup>th</sup>

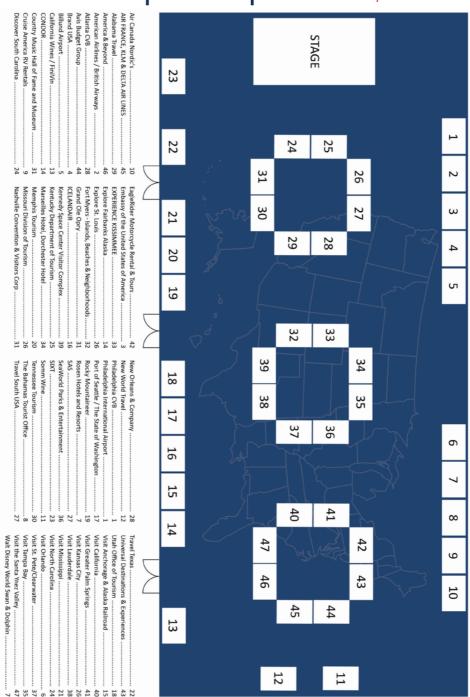
12.00-14.00	Welcome, lunch and market update For exhibitors, media and agents
14.00-15.30	1-on-1 prebooked meetings With media and tour operators in ball room
15.30-16.15	News conference Philadeplia CVB By Melissa McClure, Global Tourism Sales Manager
16.15-17.00	News Conference Travel South USA And performance by country singer Jake Hoot
17.00-17.30	Agents and media check in & welcome reception  Hosted by Visit Lauderdale
17.30-17.35	Group picture All exhibitors at staircase with the US Ambassador
17.45-18.00	Welcome remarks by: Karin Gert Nielsen, Chair Discover America & CEO Atlantic Link The US Ambassador to the Kingdom of Denmark, Mr. Alan Leventhal Amanda Davies, Sr. Manager, Global Trade Development & performance by country singer Jake Hoot
18.00-20.00	Workshop open For media and travel agents
20.00-21.00	Buffet dinner open
21.00-21.30	Prize Draw



# Program March 1st

08.00-09.00	Breakfast and networking Performance by country singer Jake Hoot
09.00-09.15	Welcome By Karin G. Nielsen, Nordic Chair Discover America & CEO Atlantic Link
09.15-10.00	The most significant presidential election ever By TV reporter and USA Correspondent Johannes Langkilde & Anders Agner, Editor in Chief of Kongressen.com. Together they bring a wealth of experience and insight into the discussion about the future direction of the United States.
10.00-10.05	Group NAO - Al Future of Travel By Signe Jungersted, Group NAO. Introducing the Al theme of the day and inviting us all to a talk about the Al-powered future of travel - virtual influencers, Al created content, visuals etc.
10.05-10.30	ChatGPT By Christian Bech Nørhave, speaker, futurist and advisor on future tech and artificial intelligence
10.30-10.50	Ready or not, here (A)I come by Signe Jungersted, CEO, Group NAO. AI technologies will dramatically change the capabilities of both destination marketers and visitors to our destinations.
10.50-11.45	Panel & plenary talk: Al and the future of travel and tourism Panelists: Mikkel Aarø-Hansen, CEO Wonderful Copenhagen, and Anthony Cordo, CDME, CMP, CHIA Executive Vice President Visit Lauderdale, FL
12.00-12.45	Lunch and networking & Kentucky Bourbon tasting hosted by Team Kentucky Tourism
12.45-13.45	Tour operator panel — The state of travel to the US Panelists: Anders Iversen, CEO FDM Travel, Søren Sattrup, Kilroy & Amanda Davis, Brand USA
14.00-15.00	Closing reception for Buyers, Media, and Suppliers Hosted by Visit California

# Workshop floor plan February 29th



# **Exhibitor overview**

#### Contact information and workshop table number

🏟 AIR CANADA	Air Canada Nordic's
AIRFRANCE /	AIR FRANCE, KLM & DELTA AIR LINES
Sweet Home Alabama	Alabama Travel
American Airlines	American Airlines / Bitish Airways
MERICA and BEYOND	America & Beyond
	AmericanTours International (ATI)  Gerrit De Vos  gerrit_devos@americantours.com
Convention & Visitors Bureau	Atlanta Convention and Visitors Bureau
AVIS <sup>*</sup>	Avis Budget Group
<b>Billund</b> Airport	Billund Airport
VisitTheUSA.com	Brand USA
CA WINES FINIVIN	California Wines / FiniVin
condor ®	Condor

	Country Music Hall of Fame and Museum
GRUSE AMERICA S	Cruise America RV Rental
DI <b>SC</b> ®VER South Carolina	Discover South Carolina
EAGLERIDER EAGLE TOUR P	EagleRider Motorcycle Rental & Tours
STATES WITH STATES AND A STATE OF THE STATES AND A STATES	Embassy of the United States of America
Kissimmee	EXPERIENCE KISSIMMEE. 33 Pamela Pizarro ppizarro@aviareps.com
© explore FAIRBANKS	Explore Fairbanks Alaska
explore <b>st.l@uis</b>	Explore St. Louis
FORTMYERS edy 9 piece	Fort Myers - Islands, Beaches & Neighborhoods
GRAND OLE OPRY	Grand Ole Opry
ICELANDAIR _	ICELANDAIR
Skennedy France Center VISITOR COMPLEX	Kennedy Space Center Visitor Complex
TEAM KENTUCKY	Kentucky Department of Tourism

( Dorchester Collection	Marseilles Hotel, Dorchester Hotel & Suites of Dorchester
Memphis HOME OF BLUES SOUL & ROCK NE ROLL	Memphis Tourism
MISSURI	Missouri Division of Tourism
Tashville	Nashville Convention & Visitors Corpoation
NEW Orleans Company	New Orleans & Company
New World Travel	New World Travel. 12 Tom Sieberns tom.sieberns@newworldtravel.com
PHI PHILOVB Philodelphia Convention & Visitors Bureau	Philadelphia CVB
PHL PRE PILAGENIA INTERNATIONAL ARPORT NORTHEAST PHILADELPHIA ARPORT	Philadelphia International Airport
Port of Seattle	Port of Seattle / State of Washington
ROCKY MOUNTAINEER	Rocky Mountaineer
ROSEN HOTELS & RESORTS	Rosen Hotels
SAS	SAS
SeaWorld Parks & Entertainment	SeaWorld Parks & Entertainment

SIXT	SIXT. 23 Henrik Schmidt hs@sixt.dk
SOMM WINE	SommWines. 11 Allan Geert Nielsen allan@sommwine.dk
TENNESSEE SOUNDS PERFECT	Tennessee Tourism. 30 Margaret Fuqua margaret.fuqua@tn.gov
ahamas na sa	The Bahamas Tourist Office
TRAVEL SOUTH ÚSÁ	Travel South USA
TRAVEL TEXAS	TRAVEL TEXAS
UNIVERSAL DESTINATIONS & EXPERIENCES	Universal Destinations & Experiences
UTAH ELEVATED	Utah Office of Tourism
anchorage ALASKA	Visit Anchorage & Alaska Railroad
<u>California</u>	Visit California
visit of greater palm springs find your oasis	Visit Greater Palm Springs
VISITKC	Visit Kansas City
VISIT LAUDERDALE EVERYORE UNEER THE SUM	Visit Lauderdale

WISSISSIPPI MISSISSIPPI	Visit Mississippi
<b>V</b> isit North Carolina	Visit North Carolina
Visit <mark>Orlando</mark> .	Visit Orlando
ST.PETE CLEARWATER FLORIDA	Visit St. Pete/Clearwater
TAMPA BAY	Visit Tampa Bay
SANTA YNEZ VALLEY CALIFOANIA  VISITSYY.COM	Visit the Santa Ynez Valley
WALT DISNEY WORLD SWAN & DOLPHIN	Walt Disney World Swan & Dolphin



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Thank you for participating in the USA Travel Show 2024, and thank you to all of our partners and sponsors!























**Billund** Airport



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